FROM OUR CEO

Since 1974, Innovia Foundation has led the way in Eastern Washington and North Idaho to help connect donors with the causes they care about the most. Within the pages of this Giving Guide are many of the resources available through your community foundation to help you meet and exceed the philanthropic goals of your family, friends and clients.

Together, we can create vibrant and sustainable communities where every person has the opportunity to thrive. We cannot do this work alone. We invite you to join us in our journey to dream bigger and reimagine all that our communities can and should be!

Thank you for entrusting Innovia to guide you in creating charitable legacies for our region.

We invite you to reach out to our experienced team at any time.

In Partnership,

Shelly O’Quinn
CEO

MISSION
To ignite generosity that transforms lives and communities.

VISION
Vibrant and sustainable communities where every person has the opportunity to thrive.
WHY INNOVIA FOUNDATION?

SERVING OUR REGION SINCE 1974

**We are local.** Our staff, board and more than 200 community volunteers all live and work in our region—with the same goal of creating vibrant and sustainable communities.

**We are flexible.** Innovia Foundation has a variety of charitable funds to help individuals turn their passion into purpose.

**We provide exceptional service.** Our staff collectively has 130 years of community foundation experience, and we are here to answer your questions and be a resource for effective charitable giving.

Innovia Foundation has earned the official National Standards Seal from the Community Foundations Nationals Standards Board which confirms operational excellence in six key areas.

1. Mission, structure and governance
2. Resource development
3. Stewardship and accountability
4. Grantmaking and community leadership
5. Donor relations
6. Communications

OUR VALUES

**INNOVATIVE**
Thinking differently is in our name. We seek and explore new approaches, perspectives and ideas to address what matters most to the people and communities we serve.

**INCLUSIVE**
We are committed to diversity, equity and inclusion. We seek and embrace the participation and perspective of people and communities that reflect who we are as a region.

**COLLABORATIVE**
We cannot do this work alone. We value the transformative power of partnerships, based on mutual interests, trust and respect. By working together, we can create a more positive and lasting impact on our community.

WHAT IS A COMMUNITY FOUNDATION?

Community foundations are grantmaking public charities devoted to improving the lives of people in a defined local geographic area. Community foundations help local philanthropists of all income levels create or support permanent charitable funds that invest in the causes and organizations they love. Community foundations are especially good vehicles for carrying out donors’ legacy giving plans.
MEET OUR COMMUNITIES

Serving a 20-county region and six Native American tribes, we are the community foundation for Eastern Washington and North Idaho.

Washington

Counties
1. Ferry
2. Stevens
3. Pend Oreille
4. Lincoln
5. Spokane
6. Adams
7. Whitman
8. Columbia
9. Garfield
10. Asotin

Native American Tribes
A. spoqín/sp’q’n’ʔ/Spokan
   Spokane Tribe of Indians
B. The Confederated Tribes of the Colville Reservation
C. qlispé/qlispél
   Kalispel Tribe of Indians

Idaho

Counties
1. Boundary
2. Bonner
3. Kootenai
4. Shoshone
5. Benewah
6. Latah
7. Nez Perce
8. Lewis
9. Clearwater
10. Idaho

Native American Tribes
A. ktunaxa
   Kootenai Tribe of Idaho
B. schi’tsu’umsh
   The Coeur d’Alene Tribe
C. nimíipuu
   Nez Perce Tribe

Key
County
Native American Tribal Land

We connect donor generosity to important causes, not only within our 20-county service region and six tribes but also around the state, across the country and all over the world. When our donors have a cause they are passionate about, we find a way to help them make a meaningful impact.
OUR IMPACT AREAS

HEALTH AND WELLBEING
Helping people live healthier, happier lives
Healthy individuals make up a healthy community. We strive to ensure everyone’s basic needs are met, and we look for areas where we can help people achieve healthier, happier lives.

ECONOMIC OPPORTUNITY
Catalyzing innovation and collaboration to support and strengthen our economy
Economic opportunity opens the door to a brighter and more sustainable future for individuals, families and entire communities. We catalyze innovation and collaboration to support and strengthen our economy.

ARTS AND CULTURE
Creating vibrant and accessible cultural and enrichment experiences for all
The arts inspire us and bring creativity and joy to our communities. We look for ways to create vibrant and accessible cultural and enrichment experiences for all.

QUALITY OF LIFE
Protecting and improving what makes our part of the world special
We love living in our beautiful, lush region and are passionate about protecting and preserving the spaces, places and environments that make our part of the world so special.

EDUCATION AND YOUTH DEVELOPMENT
Promoting success through education
Quality education has the power to change lives. We provide opportunities for success to children and adults by ensuring they receive the education and support they need to learn, grow and thrive.

MAKE A DIFFERENCE WHERE IT MATTERS.
People in Eastern Washington and North Idaho are committed to this place—giving time, talent, passion and energy to help our neighbors and improve our region. We are invested with one another to create a better future.

By committing to leave 5% of your wealth to your community and local organizations that reflect your passions, you can make sure your personal investment continues to grow after you are gone.

WILL YOU COMMIT 5% TO YOUR COMMUNITY?
**ADVANTAGES OF GIVING THROUGH INNOVIA FOUNDATION**

Innovia Foundation offers a range of services to enhance the impact of your charitable giving.

The following information gives you an idea of some of the advantages of working with Innovia Foundation.

## CHARITABLE GIVING OPTIONS

<table>
<thead>
<tr>
<th>Innovia Foundation</th>
<th>Private Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income Tax Deduction</strong></td>
<td><strong>Cash Gifts</strong></td>
</tr>
<tr>
<td>Cash Gifts</td>
<td>Up to 30% of adjusted gross income (AGI).</td>
</tr>
<tr>
<td>Cash gifts to some funds may be up to 100% deductible. Donor-advised funds provide deductions up to 60% of adjusted gross income (AGI).</td>
<td></td>
</tr>
<tr>
<td>Publicly Traded Securities</td>
<td>Publicly Traded Securities</td>
</tr>
<tr>
<td>Fair market value up to 30% of AGI.</td>
<td>Fair market value up to 20% of AGI.</td>
</tr>
<tr>
<td>Real Estate and Closely Held Securities</td>
<td>Real Estate and Closely Held Securities</td>
</tr>
<tr>
<td>Fair market value up to 30% of AGI.</td>
<td>Cost basis up to 20% of AGI.</td>
</tr>
<tr>
<td><strong>Tax Considerations</strong></td>
<td><strong>Tax Status</strong></td>
</tr>
<tr>
<td>Tax Status</td>
<td>501(c)(3) private foundation tax status is not as favorable as public charity status.</td>
</tr>
<tr>
<td>501(c)(3) public charity, provides more favorable tax status. The fund is a component of a public charity.</td>
<td></td>
</tr>
<tr>
<td>Private Foundation Excise Tax</td>
<td>Private Foundation Excise Tax</td>
</tr>
<tr>
<td>No excise tax requirement. Your invested contribution grows tax-free.</td>
<td>Yes, 1 - 2% excise tax is assessed on net investment income. Substantial excise taxes are imposed for failure to meet payout requirement and for engaging in certain prohibited transactions such as self-dealing.</td>
</tr>
<tr>
<td>Tax Returns and Audits</td>
<td>Tax Returns and Audits</td>
</tr>
<tr>
<td>The community foundation files tax returns and conducts audits.</td>
<td>Must be performed by foundation managers or professional accountant.</td>
</tr>
</tbody>
</table>

* Tax laws are subject to change. This is based on our most recent information as of June 2021.
<table>
<thead>
<tr>
<th><strong>Innovia Foundation</strong></th>
<th><strong>Private Foundation</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Payout Requirement</strong></td>
<td><strong>Payout Requirement</strong></td>
</tr>
<tr>
<td>None. Innovia strongly encourages annual grantmaking from donor-advised funds, but no legal requirement exists.</td>
<td>Yes, at least 5% of net asset value annually.</td>
</tr>
<tr>
<td><strong>Fund Administration</strong></td>
<td><strong>Fund Administration</strong></td>
</tr>
<tr>
<td>Community foundation staff provides administrative services (fund management, donor assistance with complex gifts or trusts, gift processing, grant report tracking and publicity). Online giving available.</td>
<td>Administrative services must be performed by board members or officers (“foundation managers”) or hired staff or consultants.</td>
</tr>
<tr>
<td><strong>Ongoing Costs</strong></td>
<td><strong>Ongoing Costs</strong></td>
</tr>
<tr>
<td>Cost for administrative services, legal fees and accounting/auditing expenses are covered by a nominal annual fee. Investments are pooled to be managed by fund managers specializing in long-term endowment investment strategies at a nominal cost. Donor/agency can recommend an investment manager for funds with more than $500,000.</td>
<td>The nonprofit assumes the costs of ongoing fees for legal assistance, accounting/auditing and investment management. These costs must be controlled and managed in relation to the amount spent each year on grantmaking. Investment responsibility lies with board members or officers and foundation managers with assistance from professional investment manager(s).</td>
</tr>
<tr>
<td><strong>Endowment Distribution</strong></td>
<td><strong>Endowment Distribution</strong></td>
</tr>
<tr>
<td>The establishing fund agreement determines the amount that is distributed each year. The community foundation follows the Uniform Prudent Management of Institutional Funds Act and considers the “best practice” to be a 4% payout on a 13-quarter rolling average.</td>
<td>Foundation board members or officers must establish its own spending policy that includes, at a minimum, distributing at least 5% of net asset value annually, regardless of earnings and despite a desire to protect principal or grow the corpus of the investment.</td>
</tr>
<tr>
<td><strong>Reporting</strong></td>
<td><strong>Reporting</strong></td>
</tr>
<tr>
<td>Community foundation handles reporting.</td>
<td>Annual IRS 990 tax form must be filed.</td>
</tr>
<tr>
<td><strong>Anonymity</strong></td>
<td><strong>Anonymity</strong></td>
</tr>
<tr>
<td>Yes – Donors can request full anonymity, if desired.</td>
<td>Substantial contributors' name(s) must be disclosed.</td>
</tr>
<tr>
<td><strong>Planned Giving Resources</strong></td>
<td><strong>Planned Giving Resources</strong></td>
</tr>
<tr>
<td>Yes – No additional fee. The Foundation provides a full range of planned giving resources and special services. Legacy Society and Lifetime Benefactors programs recognize donor giving. Foundation staff provide support and advice for planned gifts.</td>
<td>Additional legal fees. Innovia offers online planned giving resources, free of charge, at innovia.org.</td>
</tr>
</tbody>
</table>
## Fund Types

As an Innovia Foundation donor, you have various options for how you can work with us. We provide different fund types, each with unique characteristics and opportunities, for you to choose from. The chart below provides an overview of the different fund types at Innovia Foundation.

### Transformational Work
- We believe strategic investment in data-influenced initiatives will transform the lives and communities in our region.

### Community
- We believe that addressing core issues important to the communities in our region empowers individuals and communities to grow and prosper.

<table>
<thead>
<tr>
<th>Fund Type</th>
<th>Why choose this fund type?</th>
<th>Annual fee</th>
<th>Gift minimum</th>
<th>Earns interest?</th>
<th>Donor or advisor recommends grants/distribution?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Named Community Leadership Fund</td>
<td>You want to support local priorities and solutions that result in vibrant and sustainable communities.</td>
<td>1.5%</td>
<td>$25,000</td>
<td>YES</td>
<td>NO</td>
</tr>
<tr>
<td>Named Partnership Fund</td>
<td>You want to support Innovia Foundation’s mission to ignite generosity that transforms lives and communities.</td>
<td>1%</td>
<td>$10,000</td>
<td>YES</td>
<td>NO</td>
</tr>
<tr>
<td>Greatest Needs Fund</td>
<td>You want to support the strongest project proposals from local nonprofit organizations to drive community transformation.</td>
<td>1.5%</td>
<td><strong>$5,000</strong></td>
<td>YES</td>
<td>NO</td>
</tr>
<tr>
<td>Area of Interest Fund</td>
<td>You want to support the strongest project proposals from local nonprofit organizations to drive community transformation in a specific area of interest. For example: education, arts, health, etc. or a specific geographic area.</td>
<td>1.5%</td>
<td>$10,000</td>
<td>YES</td>
<td>NO</td>
</tr>
</tbody>
</table>

**Seed funding options available.**
Donor Directed
We believe donor generosity is a powerful catalyst for transformation and should be supported by flexible advised funds invested to maximize your philanthropy. We believe our role as a community foundation is to support and empower your generosity.

<table>
<thead>
<tr>
<th>Donor-Advised Endowed Fund*</th>
<th>Donor-Advised Pass-Through Fund</th>
<th>Designated Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>You want to support your favorite nonprofits, schools, church and other projects that benefit the community, in amounts you choose.</td>
<td>You want to support your favorite nonprofits, schools or church, year after year for generations.</td>
<td>Nonprofits entrust Innovia Foundation to help grow their endowments to support their missions. We can help you plan a gift to an agency fund.</td>
</tr>
</tbody>
</table>

*Your fund is invested and you earn interest for long-term grantmaking.

Nonprofit
We believe in the long-term viability of the non-profit organizations that serve our region, and that robust, diversified endowments ensure the longevity of our nonprofit partners.

<table>
<thead>
<tr>
<th>Nonprofit Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>You want to support your favorite nonprofits, schools, church and other projects that benefit the community, in amounts you choose.</td>
</tr>
</tbody>
</table>

Scholarship
We believe scholarships that support student educational achievement will transform our communities for generations to come.

<table>
<thead>
<tr>
<th>Scholarship Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>You want to support students from the Inland Northwest with scholarships to attend colleges, universities or vocational schools in the region or beyond.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DONOR DIRECTED</th>
<th>NONPROFIT</th>
<th>SCHOLARSHIP</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.5%**</td>
<td>1%</td>
<td>2% (other fees may apply)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>**$10,000</th>
<th>$10,000</th>
<th>$10,000</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>YES</th>
<th>NO</th>
<th>YES</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>YES</th>
<th>YES</th>
<th>NO</th>
<th>OPTIONAL</th>
</tr>
</thead>
</table>

** Tiered fee structure options available for funds over $10 million.

Donor may have limited input to selection.
HELP MAKE YOUR PART OF THE WORLD BETTER

Become a donor today!

INVEST IN US
When you make a contribution to the Partnership Fund or Community Leadership Fund at Innovia Foundation, your gift supports our work transforming lives and creating vibrant and sustainable communities where every person has the opportunity to thrive.

GIVE TO AN IMPACT AREA
Innovia Foundation has identified several impact areas that address specific challenges in our region. Our expertise and networks allow us to connect you to a cause you care about and combine your investment with the strength of others.

ESTABLISH YOUR OWN FUND
When our donors are passionate about a cause, we help them find ways to make a lasting difference. If you have a specific vision for your donation, we will help you make it a reality.
In addition to welcomed gifts of cash, which include checks and online gifts using a credit or debit card, we encourage donors to consider making gifts of the following assets.

**IRA & Qualified Retirement Plans**
For many people, this is the largest asset they will possess at the time of their death. It is also the most heavily taxed asset if it is transferred to a person other than a spouse or charitable organization. Donors can avoid the heavy tax burden of these plans by using all or part of these assets to make charitable contributions. The process is as simple as contacting the company holding the IRA and changing the beneficiary designation to Innovia Foundation to be added to one or more named funds.

**Real Estate**
Making a charitable gift of highly appreciated real estate can help turn property gains into community good. Gifts of real estate range from personal residences and vacation homes to rental properties, farmland and commercially developed land. With the help of the community foundation, donors can give real estate to avoid estate taxes, minimize or eliminate burdens placed on their heirs and make a big charitable difference for the causes they care about.

**Life Insurance**
Donors can name Innovia Foundation in their life insurance policy.

**Charitable Remainder Trust**
Donors can establish a charitable trust to provide income for themselves or a loved one during their lifetime and support the community forever. With a charitable trust, donors make gifts directly to a trust, receive an immediate tax deduction and generate income for life or for a term of years. They can also establish a charitable trust through their will to benefit heirs for their lifetimes and ensure all remaining funds support their charitable legacy.

**SAMPLE WILL LANGUAGE**

I, ____________________________, of __________________________ County, __________________________ State, declare this to be my Last Will dated __________________________.

I give, devise and bequeath to Innovia Foundation, a Washington State nonprofit corporation, TIN 91-0941053 (Fill in the blank with one of the following three choices):

1. The sum of $ __________ from my estate...
2. __________ % of the rest and remainder of my estate...
3. All of the rest, residue and remainder of my estate...

To be added to the __________________________ (name of your endowment fund or other existing fund/s) as described in the Fund Agreement of that name.

If your gift is at least $10,000, you can establish your own named fund to be funded now or in the future. Your fund can benefit your favorite charity, a specific program or community, or an area of interest. Innovia staff can help you develop a fund that fulfills your charitable legacy.